

KVH Grower Members Candidate Profiles

BAWDEN, Ross



The first eighteen years of my career involved training for, and undertaking the duties of a Forest Officer for the NZ Forest Service. A key area of this process was “Forest Health and Protection” – now known as “Biosecurity”. To perform these duties, I carried warrants under the Forests, Forest and Rural Fires, Wild Animal Control and Wildlife Acts – I have a strong regulatory background.

In 1993 I established our own forest consulting company and was a “Registered Forestry Consultant”. Clients included forest owners ranging from small woodlot owners through to the largest corporates located throughout the North Island and Marlborough. In our forest marketing and harvesting business we managed monthly sales and production transactions often exceeding \$5,000,000. Our contractual duties included collecting and interpreting inventory data, recommending options, managing all facets of the operation including contact negotiation and liaison with log buyers; roading, harvesting and cartage contractors; regulatory requirements; preparation and management of sales documentation and reporting back outcomes.

My environmental work was based on the concept of providing the tools to improve industry performance and hence limit the need for regulation. This work included the facilitation of a “Streamside Management Policy” for Kaingaroa Forest which brought together the forest owner and environmental agencies to develop an operational accord which limited ongoing regional council involvement. This still stands as a model 23 years later. I was contracted to Auckland Regional Council from 1993 – 2000 undertaking Resource Consent management in

the forestry and quarrying areas with the intent of raising standards through leadership. I also undertook environmental auditing of the “FSC” (forest equivalent of Global Gap) standards for two of the larger forest owners prior to their formal audits.

We established our kiwifruit orchard in 2003 and in the last five years have taken a leading role in a number of industry good initiatives – forming and managing a Discussion Group (now in its fourth year), into my fourth term as President of Te Puke Fruitgrowers Association, membership of the last NZKGI Forum (did not stand this time) and am currently representing the kiwifruit industry in water issues, particularly around regulation in the BOP.

I have been a Director of a number of entities and am currently a Director of our orchard operation and of Old Coach Road Irrigation Ltd, a local irrigation scheme with 29 shareholders.

I have reviewed the “Competencies” and “Personal Attributes” of the role and believe that I can demonstrate experience in all areas.

COOK, Simon



My wife Katey, our three girls and I own and live on a kiwifruit orchard in Te Puke. I am the third generation in my family to own and farm this orchard. Both my wife and I are involved in the industry and intend to base our long term future around the kiwifruit industry.

I have a number of industry governance roles including being a supply entity director, vice president of Te Puke Fruit Growers Association,

a member of NZKGI's executive committee and a NZKGI representative on IAC.

I have a strong passion for the kiwifruit industry and a desire to see it succeed.

When Psa first was identified we lived on and owned an orchard less than a kilometre from ground zero. As a spray contractor, we were involved in the response right from the beginning and were employed directly by MPI to spray the first orchards as part of the initial response.

I later began working for KVH looking after spray research and tech transfer. I also assisted with monitoring and was involved with initial responses to a number of new regions as Psa spread. The experience of attending these regions and witnessing first hand, the impact on growers of Psa being identified, means I have a clear understanding of the importance of continually working to keep Psa free regions.

There are two key reasons I decided to put my name forward for KVH Director. The first being I would like to see a closer link between NZKGI and KVH.

KVH's structure allows for a board member representing Zespri and another representing post harvest. I believe it is important that NZKGI also has a strong representation on the KVH board. NZKGI and KVH are already similar in their structures, being grower levy based organisations in place for the benefit of all kiwifruit growers. The two are so closely aligned that they have for the last three years shared administration resources. With this close association it also makes sense to have a close link at the governance level. As a NZKGI forum member and a member of NZKGI's executive committee I believe I am well placed to provide that link.

The second reason I put my name forward is I believe I have an area of expertise that would benefit KVH

Having owned and managed a spray contracting business for 12 years I can add sound practical advice in terms of pest and disease control. The research I oversaw when I was working for KVH also means I have a good understanding of spray application technology in general. I have also developed relationships with most of the key

agri-chemical suppliers which will be of benefit when it comes to assessing future threats and looking at what control measures are available worldwide, but may not currently be registered in New Zealand.

With your support I would like to see KVH continue to deliver in the key areas of trying to prevent further spread of Psa into new regions; minimising the risk of Psa developing resistance; and identifying and preventing the spread of any new genetic mutations in Psa affected areas. I also want to see KVH continue to work with MPI and customs to further strengthen our border controls and to identify and prepare response plans for the potential incursion of any kiwifruit pest or disease that we can identify worldwide.

Thank you for your support.

DAVIES, Tom



Kiwifruit Industry

Kiwifruit grower from 1982. Partner in Westmore Orchard, KPINs 2911 / 9216. Apata; additional shareholding since 2011. Participated in KISP and regularly contribute to NZKGI Forum and other industry meetings.

Governance experience

Institute of Directors, Director. 15 years' experience in broad range of organisations from Chamber of Commerce Board, through disability and sport sectors to Ō-Rākau, Waikato Wars 150 Commemoration. Relevant experience on Board of Agcarm (plant and animal science industries assn).

Strengths

I understand the complementary roles of management and governance. I'm a good communicator, an enthusiastic 'big picture' strategic thinker, prepared to consider innovative solutions, a capable, skilled layman in finance, constitutional and science matters. I make considered decisions and take responsibility.

Commercial Governance

2004-present

- Kiwifruit industry executive partner 9 years' current
- Apata shareholder 4 years' current
- Lys Davies Farming Ltd, chair, director, shareholder 5 years
- 4 Options Ltd, managing director 3 years

Business Management – Marketing

1980-2011

- Territory manager, CRT (Farmlands) Fuel 4 years
- Boehringer Ingelheim, Animal Health Division Manager 18 years
- Glaxo NZ Ltd, Animal Health Division 6 years

Social Enterprise Governance

2004-present

- Fungal Network of NZ 5 years' current
- The Battle of Ō-Rākau Heritage Society Inc 18 months
- Te Awamutu Chamber of Commerce 5 years
- Te Awamutu Public Relations Organisation 5 years' current
- Epilepsy Foundation of New Zealand 4 years' current
- Gracelands Group of Services (Enrich+) 6 years

Financial Skills – Other

2000-present

- Reviewer Auckland Orienteering Club 7 years
- Reviewer Orienteering Waikato 2 years' current
- Reviewer Fungal Network of NZ 2 years' current

Background

Born Mangaroa Station, raised on family prime lamb Rehab farm. Career in ag., related marketing. Married to Jill. We, and two partners owned the deer and bull calf farm – Lys Davies Farming Ltd.

GAULT, Adrian



Current positions held:

- Director and shareholder of Otara Land Company (1985– current) 24 can/ha Kiwifruit (HW G3 G14), 400ha sheep & beef
- Grower Director and shareholder of EastPack Ltd. (2009- current)
- Member of the EastPack Entity Trust Advisory Committee 2004-current (Chairman 2009-2013)
- Director and shareholder of Satellite Investments Ltd (2014 - current)
- Director and shareholder of Kiwifruit Equities Ltd (2014 - current)
- Director and shareholder of KEL Woodlands Orchard Ltd (4.85 can/ha G3 Kiwifruit) (2015 - current)
- Director and shareholder of KEL Rangioru Orchard Ltd (8.24 can/ha G3 Kiwifruit) (2016 - current)
- Director of Opotiki Veterinary Services Inc. (2002-current) (Chairman 2002-2007)
- Director of Waioeka Road Property GP Ltd (2016 - current)

Past positions held:

- Opotiki Regional Coordinator for Kiwifruit Vine Health (KVH) 2011-2012
- Nuffield Scholarship 2000
- Opotiki District Councillor 2001–2007
 - Chairman of Sport & Recreation committee 2002-2007
 - member of Audit committee 2001-2007
- Bay of Plenty Federated Farmers Meat & Fibre Section Chairman 2002-03
- Opotiki Federated Farmers - Chairman 2002-2004
- Opotiki Junior Chamber member 1989-2002 Inc. various board roles 1990-2002 & President 1994 & 1996, National Vice President of NZ Junior Chamber (Jaycees) 2000

I seek your support for my nomination for Grower Director of KVH.

I strongly support the ongoing work KVH is undertaking on behalf of our industry to lead the response to the Psa incursion and more recently under the Government Industry Agreement (GIA), to take a lead on the wider biosecurity issues for the Kiwifruit Industry.

I believe my governance experience and more than 30 years of growing and primary industry experience would assist KVH in continuing to provide and improve the readiness and response to biosecurity threats and incursions, for our industry.

HUNKIN, Wade



Wade has been a kiwifruit grower since 1995, first in Katikati and latterly in Te Puke. With wife Helen they currently own a green and gold orchard off No 3 Road.

Wade has recently returned to full time orcharding after spending four years as part of the OPC team at Zespri. The initial role was to facilitate the rapid introduction of Gold3 working with growers already experienced in growing Gold3 and taking what they had learned through establishment, to the wider industry.

As Gold3 became established, the role became a wider one of being an interface between growers, scientists and marketers to deliver improved orchard performance while delivering the product that the market requires.

To be effective in the role at Zespri required a good understanding of both the science being presented and how in turn growers may respond.

Recent Employment History

- **Zespri**

Orchard Productivity Manager. Part of the team facilitating the on orchard commercialisation of Gold3. Responsible for the Focus Orchard Network program and facilitation of the Bay of Plenty field days.

- **Apata Limited**

Technical Service Manager. Worked with Apata growers to improve their orchard performance and supporting the wider Grower Services team from a technical perspective – growing practices and crop protection. When Psa arrived Wade was the principal Apata responder.

Industry governance experience

- President of Katikati Fruitgrowers Association
- Member of NZKGI forum from 2000 to 2005
- Member of NZKGI Executive 2003 to 2005
- Member of Industry Advisory Council 2004-2005
- MSc (Hons) in Chemistry from the University of Auckland.

JONES, Philip



My name is Phil Jones and I have been nominated to be a grower director of KVH and the KVH Foundation.

I live in Nelson and have been involved in growing kiwifruit there since 1993. I was appointed the KVH regional co-ordinator for Nelson when KVH was formed. We are extremely fortunate that Psa has not yet been detected in Nelson.

I have been most impressed by the way that KVH was initiated by our industry back in back in 2010. It has shown a pragmatic, integrated approach to managing Psa and has progressed to be a higher level biosecurity partner with the kiwifruit industry and government.

In my time working with Barry O'Neil and his team I have admired their professionalism and dedication to their jobs.

If elected, I would work hard to ensure the KVH staff are resourced adequately and their work is continued to be recognised in the industry.

Psa is now, to an extent a manageable disease. Nevertheless, KVH remains a relevant organisation. Psa will undoubtedly challenge us further as the climate alters and the bacterium evolves. Other biosecurity risks remain and KVH should stay as the frontline organisation to help protect the kiwifruit industry.

Whilst I am primarily a kiwifruit grower, I have had governance experience on the board of Mainland Kiwifruit Growers Inc. and have been chairman of Progeny Kiwifruit Limited, a Bay of Plenty Kiwifruit orchard company, since 2009. I was appointed to NZKGI as a supply entity representative in 2015. I feel that I bring a focussed, strategic and ethical approach to these appointments.

I would be delighted to be elected to the board of KVH and would work hard to fulfil the obligations

as a director and to contribute to the skill set of the group.

Thank you for your support.

MILNE, Graham



Graham Milne, has a deep relationship with and a passion for botany which, coupled with his exceptional governance, commercial and management experience, makes him your ideal candidate. The Managing Director of Ohaeawai Nursery, is a member of the International Plant Propagators Society, the International Society for Horticultural Scientists and The Royal NZ Institute of Horticulture. He is Patron of the Auckland Begonia Circle and a RNZIH registered general show and specialist Begonia Judge.

Graham first entered the kiwifruit industry in the early 1980's and continued until his Albany orchard was swallowed up for industrial development in the mid-nineties. He now farms in Northland growing predominantly G3 and some G14. He is a member of the G14 growers group. Ohaeawai Nursery is a major kiwifruit nursery located in Mangawhai.

Governance and biosecurity is a very strong attribute for **Graham**. He was chairman of the Northshore District Noxious Plants Authority prior to local body amalgamation, a regulatory body similar in many ways to KVH. A Northshore and Birkenhead City Councillor and chairman or deputy on some council committees as well a Director of several companies.

He brings a sensible and reasonable approach to things rather than a bureaucratic or heavy handed style. He works well with other people encouraging them to show initiative and leadership within a team environment.

A lateral thinker with an enquiring and engaging mind. Not afraid to stand up and challenge when it is needed and work in a team for the common good. **Graham** has always been supportive of

KVH, its aims and objectives and was proactive in conceptualising and promoting the original Nursery Accreditation scheme and had active participation in the current KPCS scheme. His personal belief is that the solution to Psa will eventually be found in 'Quorum sensing' and 'Bacteriophages'.

His understanding of plant science and biosecurity will be an asset when comprehending and contributing to some of the more complex issues.

PARDOE, Seth



Although new to the Kiwifruit industry, what Seth lacks in kiwifruit experience he makes up for in enthusiasm and a proven ability to build strong networks and grow businesses through robust policy and governance. Seth comes with no preconceived ideas about what is right and wrong, and believes this is an important attribute for the KVH board post Psa-V going forward.

Overview

- Seth and his wife Fleur (with twin 5yr old daughters) have recently moved to Te Puke and purchased Fleur's parents (Lis and Graeme McCarroll) established Kiwifruit Orchard, which encompasses both G3 and Hayward varieties.
- Seth was bought up on a dairy farm located in Papatimu, 70km south east of Auckland.
- Has held many senior roles from Senior Line Management through to Regional Manager and General Manager.
- Has owned several businesses, and successfully mentored individuals and many other businesses.
- Spent the last 14 years consulting across a diverse range of businesses and industries both here in NZ and Internationally.

- Holds a Dip VAgri, Dip Bus (Q Mgmt), and Dip MR
- Currently contracted to Hawkins Construction Ltd as Regional Manager – Middle East, Melanesia and Pacific (2 wks/ pmth).
- Is actively seeking professional Board of Director roles

Memberships

- NZ Institute of Directors (recently completed an Institute of Directors facilitated "Finance Essentials" course and has booked the 5 day resident Company Directors Course in Queenstown September 25th 2016
- ASEAN NZ Business Council (ASEAN = Association of South East Asian Nations)
- NZ Pacific Business Council
- NZ Fiji Business Council
- NZ PNG Business Council (PNG = Papua New Guinea)

Attributes that Seth would bring to the KVH Board

- As a grower, will seek to ensure grower concerns are taken on board through the development and implementation of the industry-wide strategy for the management and containment of Psa and any other biosecurity risk to our industry.
- Understands the importance of having strong policy and governance principles
- Strong working relationship with Government Officials and several Ministers over the last 6 years, across; Ministry of Foreign Affairs and Trade, Climate Change, Transport, Housing, NZ Trade and Enterprise and the International NZ Aid Programme.
- Invited to represent NZ Businesses on several International Trade Missions over the last 4 years that travelled throughout the Pacific, Melanesia and South East Asia.
- Experience working with MPI which included biosecurity compliance, developing robust systems and procedures
- Experience in exporting products internationally when working for AFFCO
- Ability to evaluate information and make accurate decisions quickly

- Very diverse range of practical business skills, knowledge and experience
- Adept at building strong relationships with all key stakeholders and networks
- Logical thinker, solutions oriented, quick learner and reliable

RICHARDS, Terry



I remember coming home one evening to my Gold orchard block bordered with danger tape – and men in hazard suits. It was my first introduction to Psa. I remember the anguish we all shared when our industry was so seriously threatened.

I remember helping out at KVH signing up compensation contracts for many of you. In the occasional event I assisted in working on financial packages.

I remember deputising for the then CEO at grower meetings in Te Puke and Katikati, and meetings with groups of bankers, and MPI representatives. But most of all I remember the emotional rollercoaster we all shared.

I never want to go through that experience again.

History shows that we have recovered, although Psa remains a serious threat.

The KVH's strategic plan aims to prevent new kiwifruit pests and diseases from establishing here; reduce their impact should they avoid all barriers to entry; and continue to educate wider NZ on biosecurity risks. Psa is not forgotten – there is a whole separate section devoted to its control.

In other words, make sure we are as ready as possible for the next 'Psa like' event.

I buy in to all of that – and if elected, will do all I can do to make it work.

It is important that KVH remains connected to its grower base. I understand this need and am prepared to work to ensure it remains so. I have served our industry in a number of roles over a long period of time. All roles have one thing in common – and that is working in the best interests of kiwifruit growers. I don't intend to change that.

SCHULTZ, Ian



I am married to Ruth Lee with three children. We grow 15ha of kiwifruit with 11ha of G3, 3ha Hayward and 1ha of G14. We also have 3ha of avocados and a 140 sow commercial piggery on our Te Puke property.

I trained as a soil scientist graduating with honours in Agricultural Science from Massey University. I worked and studied at the University of Minnesota graduating with a Master of Science degree in Soil Chemistry.

I initially worked as a consultant in Soil Science and have gradually developed our orchard over the past 35 years.

I have been a director/trustee of Trevelyan Growers Ltd Supply Entity since 1993.

I was the Project Manager of Sustainable Farming Fund 01/018 from 2004-2008.

I am a full time grower, with all of our investment in the primary industry.

We have directly experienced the cost of biosecurity incursions through Psa in our kiwifruit and PMWS disease in our weaner pigs. We have been active in trying to restrict the importation of fresh pork into New Zealand. I am concerned that the NZ public is not aware of the cost of biosecurity incursions to our primary industry. Too little is being done to intercept pests at our borders.

KVH is doing a great job of raising the awareness of biosecurity risks and I support their initiatives.

As we recover from Psa I see the focus of KVH shifting from management of the National Pest Management Plan for Psa to monitoring and identifying other biosecurity risks and to planning responses if and when such incursions occur.

I believe I can add value to the KVH board through my scientific training, my ability to understand technical reports, my experience as a grower, and my pragmatic and common sense approach to achieving goals.

TANNER, David



I was born into the kiwifruit industry, have built a career in the industry and I am passionate about the industry's future. I seek a directorship on the Kiwifruit Vine Health Board to make a positive difference to the industry.

My career in horticultural science and innovation leadership was grounded by my education at Massey University attaining B Hort (Tech) with First Class Honours and a Ph.D in Food Engineering. I have a proven track record, driving growth through incremental and breakthrough innovation in the agrifood sector. I recently spent eight years with Zespri as General Manager Science and Innovation. In this role, I was responsible for strategy and leadership of Zespri's Innovation team and their investment in R&D.

This role was incredibly rewarding as I was able to use my science leadership experience in utilising complex science concepts for genuine business improvement and profitability. Prior to my time at Zespri, I spent five years as Centre Director Sydney with a global top-six R&D authority, Food Science Australia which is Australia's largest and most diversified food research organisation, and a joint venture between CSIRO and the Victorian government.

As you will all know, Psa struck our industry in November 2010. Whilst it had a devastating effect, we should be proud of the proactive manner in which this coordinated industry responded. I was fortunate to be able to dedicate 2½ years leading the science and technical response to Psa. This experience has meant that I understand Psa, and the risk of any other biosecurity event, in a profound and comprehensive way.

Since leaving Zespri and creating an agri-business management and consulting company, Start Afresh Ltd, I have become a kiwifruit grower. Together with other partners, we own 10.5 hectares of Hayward, 5.5 hectares of Gold3 and 0.5 hectares of Green14 in Katikati and Te Puke. My approach to orcharding is to firstly to ensure that the plants are of strong health and then, understanding best practice, to strive for productivity, taste and fruit size. I am hands on and gain a great deal of satisfaction improving the orchards.

I understand governance and the responsibilities this demands from directors. One honorary director/trustee role I am particularly enjoying is with House of Science Tauranga which was created to resource and connect the local science community in order to raise scientific literacy. I am a member of the Institute of Directors, the International Society of Horticultural Science and also a Fellow on the Institute of Professional Engineers.

If I was successful in becoming a Kiwifruit Vine Health director, I would be offering my extensive expertise in plant health and biosecurity risks, and understanding of the research and development process, for the benefit of the industry. In addition to the technical skills I possess, I also offer the perspective of a vigilant grower, enthusiastic teacher and commercial orchard owner.

I look forward to receiving your support.